## By Patrick Fearon-Hernandez, CFA, and Thomas Wash

Posted: May 19, 2025 — 9:30 AM ET] Global equity markets are mostly down this morning. In Europe, the Euro Stoxx 50 closed down 0.7% from its prior close. In Asia, the MSCI Asia Apex 50 Index closed down 0.9%. Chinese markets were mixed, with the Shanghai Composite unchanged from its previous close and the Shenzhen Composite up 0.3%. US equity index futures are signaling a lower open.

With 462 companies having reported so far, S&P 500 earnings for Q1 are running at \$63.90 per share compared to estimates of \$60.75, which is up 7.3% from Q1 2024. Of the companies that have reported thus far, 77.1% have exceeded expectations, while 19.0% have fallen short of expectations.

The Confluence macro team publishes a plethora of research reports and multimedia offerings on a weekly and quarterly basis, all available on our website. We highlight recent publications below with new items of the day in bold.

# **Bi-Weekly** Geopolitical Report

"Update on the **US-China** Military Balance of Power" (5/12/25)

+ podcast

Asset Allocation **Bi-Weekly** 

"The Looming **Battle for US** Monetary Policy" (5/19/25)

Asset Allocation Quarterly

<u>Q2 2025 Report</u>

Q2 2025 **Rebalance** Presentation Of Note

Confluence of **Ideas Podcast** 

**Value Equity** Quarterly Update

Our *Comment* today opens with some issues related to President Trump's big trip to the Gulf region last week. Specifically, trade deals completed during the trip have raised concern about advanced artificial-intelligence technology from the US leaking to China via the Gulf. We next review several other international and US developments with the potential to affect the financial markets today, including the Moody's downgrade of US Treasury debt and a slew of important elections in Europe.

United States-Saudi Arabia-UAE-China: As President Trump returned on Saturday from his trip to the Gulf states, Congressional leaders and security analysts are sounding alarms over the billions of dollars of deals he signed to give US artificial-intelligence resources to Saudi Arabia and the United Arab Emirates. Since Saudi Arabia and the UAE have increasingly close ties to



China, fears are growing that they would let China gain access to advanced AI chips provided by US firms, thereby helping China advance its own AI capabilities.

- Despite decades of US security ties with the Gulf states, our analysis of global fracturing puts Saudi Arabia in the "Leaning China" bloc and the UAE is in the "Neutral" bloc. Indeed, both countries have actively sought to play the US and China against each other, suggesting they might be lax in controlling any Chinese access to US technologies.
- The administration's willingness to give the Gulf countries access to US technology is especially striking given that many in Trump's right-wing base remain suspicious about Saudi Arabia's role in the 9/11 terrorist attacks. Therefore, it would not be a surprise if Trump faces political pushback from his own base because of the deals.
- Although the announced deals appear to be quite lucrative for US firms such as Nvidia, it remains to be seen whether they will be fully implemented in the face of any domestic US political pushback.

Representative Countries in Confluence's Projected Geopolitical and Economic Blocs, 2024						
US-Led Bloc	<b>US-Leaning Bloc</b>	Neutrals	China-Leaning Bloc	China-Led Bloc		
<b>United States</b>	Malaysia	<b>United Arab Emirates</b>	India	China		
United Kingdom	Mauritius	Algeria	Indonesia	Russia		
Canada	Tuvalu	Tunisia	<b>Solomon Islands</b>	Belarus		
Germany	Nepal	Lebanon	Saudi Arabia	Iran		
France	Qatar	Ukraine	Azerbaijan	Iraq		
Italy	Oman	Serbia	Kyrgyzstan	Kazakhstan		
Sweden	Egypt	Vietnam	Djibouti	Uzbekistan		
Finland	Libya	Cambodia	Nigeria	Turkmenistan		
Poland	Ghana	Maldives	Zimbabwe	Tajikistan		
Israel	Senegal	Sri Lanka	Mali	Pakistan		
Japan	Malawi	Kenya	Zambia	Myanmar		
Australia	South Africa	Tanzania	Côte d'Ivoire	Congo		
New Zealand	Argentina	Mauritania	Mozambique	Angola		
South Korea	El Salvador	Brazil	Mongolia	Gabon		
Mexico	Dominica	Venezuela	Afghanistan	Niger		

United States-United Kingdom-China: Data released late Friday confirmed that Japan remains the biggest foreign holder of US Treasury securities, but the UK has now surpassed China to take second place. The data shows that China has continued to whittle down its exposure to US securities, bringing its total holdings down to approximately \$765 billion, only about half its holdings in 2011. The data also shows that China has continued to shorten the average maturity of its US Treasury holdings, likely to ensure it can unload those holdings quickly if necessary.

- Chinese officials are likely to be motivated mostly by concerns about geopolitical tensions and security threats related to the US.
- They are likely less motivated by concerns about US fiscal health, despite Friday's US debt rating downgrade by Moody's, which is discussed further below.



China: April industrial production was up just 6.1% from the same month one year earlier, decelerating from the 7.1% rise in the year to March. Meanwhile, fixed-asset investment in January through April was up just 4.0% on the year, after an annual rise of 4.2% in January through March. The figures confirm that China's economy softened considerably at the recent peak of President Trump's trade war. However, China's producers will now likely get at least a temporary reprieve as foreign importers rush to take advantage of the current tariff pause.

Australia: Mining firm Lynas Rare Earths <u>said it is now producing dysprosium oxide at its</u> refinery in Malaysia, making it the world's first commercial producer of heavy rare earths <u>outside of China</u>. The firm also expects to start commercial production of terbium in June. The announcement shows how global concern about China's stranglehold on rare earths <u>has</u> <u>prompted state-supported investment in alternative sources of the minerals</u>, which are critical for many technologies related to green energy, information processing, and defense.

- Besides its Malaysian refinery, Lynas has a \$258-million contract with the US government to build a rare earths refinery in Texas. The company sources its rare earth ore from its mine in Western Australia.
- The new rare earth mines and refineries outside China are still only producing a small amount of the world's needs. However, if investment in them continues as we expect, they may well eventually break China's near monopoly on rare earth supplies.

**European Union-United Kingdom:** Leaders from the EU and the UK today <u>signed a trade and</u> <u>security deal that aims to reverse some of the effects of Brexit and better bind their economies</u> in the face of rising geopolitical threats from Russia and more antagonism from the US. Besides easing EU-UK trade flows, the deal will let British defense firms bid for rearmament programs under the EU's new 150 billion EUR (\$169 billion) defense fund. British defense stocks are therefore likely to get a boost, just as defense stocks on the Continent have been boosted.

**Eurozone:** Pierre Wunsch, the head of Belgium's central bank and a member of the European Central Bank's policy board, said in an interview with the *Financial Times* that the economic disruptions from the US's big tariff hikes <u>could require the ECB to cut its benchmark interest</u> rate to less than 2.00%, implying at least two more 25-basis-point cuts. The statement will likely prompt further strength in eurozone bond buying.

**Portugal:** In parliamentary elections yesterday, the center-right Democratic Alliance of Prime Minister Montenegro <u>came in first with 32.1% of the vote, while the center-left Socialist Party came in second with 22.6%.</u> Importantly, the far-right Chega party saw its support surge to 22.6% as well, putting it in a tie with the Socialists. Montenegro is now expected to form a new coalition government of centrist parties, but Chega's new-found political strength will likely push Portuguese immigration, security, and other policies to the right.

**Poland:** In the first round of Poland's presidential election yesterday, <u>it appears that the winner was Rafał Trzaskowski</u>, the liberal mayor of Warsaw and a member of Prime Minister Tusk's <u>center-left Civic Platform party</u>. Ballot counting so far suggests Trzaskowski received 30.8% of



the vote. In second place was Karol Nawrocki, backed by the hard-right Law and Justice party, who took 29.1%. The two will now face off in the final round of voting on June 1.

- Since the current Law and Justice president has thwarted many of Prime Minister Tusk's reform initiatives, a win by Trzaskowski in the second round would let Tusk accelerate his efforts to reverse the illiberal right-wing policies passed by the previous government.
- More broadly, Trzaskowski's surprising victory underscores how right-wing nationalist
  politicians in some countries have been undermined by the global reaction against
  President Trump's aggressive right-wing policies in the US.
- Nevertheless, it's important to note that the third- and fourth-place winners in the vote were right-wing parties. That suggests Nawrocki could still win the presidency and continue the pushback against Prime Minister Tusk's policies.

**Romania:** In the second and final round of Romania's presidential election on Sunday, the winner was Nicusor Dan, the centrist mayor of Bucharest, with about 54% of the vote. Dan unexpectedly beat the right-wing nationalist George Simion, who had styled himself after President Trump but only received 46% of the vote. As in the recent elections in Poland, Canada, and Australia, the results suggest that at least some right-wing nationalist politicians who ally themselves to President Trump may now be at a disadvantage in much of the developed world.

- Importantly, Simion had been preparing his supporters to protest a potential loss in the days before the vote. Any significant "Stop the Steal" effort by Simion could potentially spark political instability or paralysis in Romania.
- At the same time, if Dan is confirmed as the winner, it would avoid the risk of Romania becoming another eastern EU country supporting authoritarian Russia and opposing further support for Ukraine as it fights off the Russian invasion.

United States-Russia: President Trump this morning is scheduled to have a phone call with President Putin to discuss ways to stop Russia's invasion of Ukraine. We suspect that Putin will continue to ostensibly signal openness to Trump's desire for a quick end to the war, but with impossible demands on Ukraine that would reveal his true intent to keep fighting. If so, a key question is whether Trump would finally recognize the Kremlin's culpability in the invasion and swing US support back toward Ukraine.

US Fiscal Policy: Late Friday afternoon, Moody's <u>cut its rating of US debt to Aa1</u>, <u>becoming the last of the major credit rating firms to remove the country's top-tier assessment</u>. According to the firm, the rating cut reflects the failure of Congress and successive administrations to agree on ways to reverse the US's big fiscal deficits and rising interest costs. Now that Moody's has cut its assessment of US debt, it also shifted its outlook to "stable" from "negative," meaning it doesn't foresee a further downgrade in the near future.

 Moody's rating cut will likely factor into the Republicans' on-going effort to pass its big tax-and-spending bill through Congress, mostly by giving ammunition to the fiscal hawks looking for more spending cuts and resisting certain tax changes. Officials in the Trump



administration also slammed the Moody's decision for not reflecting their promise to tighten fiscal policy going forward.

- Republicans in the House <u>were successful in pushing the tax-and-spending bill through</u> the Budget Committee last night, but its future on the House floor and in the Senate is uncertain. Budget analysts project that tax cuts and spending increases in the bill would offset its spending cuts and expand the US budget deficit by a cumulative \$3 trillion over the coming decade.
- All the same, it isn't clear that the downgrade will have much practical effect in the near term. As we've written previously, the administration's dramatic and erratic tariff war and other policies had already raised concerns about US economic performance, debt sustainability, and financial market stability, sparking at least some measure of capital flight from the US.
- So far today, US bond values have only slipped marginally, pushing the yield on the benchmark 10-year Treasury note up to 4.558%. The dollar has been affected more dramatically, with the US dollar index falling about 0.9%.

**US Tariff Policy:** After retail giant Walmart warned last week that the administration's import tariff hikes would force it to raise prices, President Trump on Saturday <u>lashed out at the firm and said it should "eat the cost" of the imposts</u>. The statement underscores the risk that companies will come under both market pressure and political pressure to accept lower profit margins as a result of the tariffs. Indeed, as we have written, incoming economic data suggests the tariffs are already pushing down profit margins for many firms.

- Separately, Treasury Secretary Bessent yesterday warned that any country that isn't negotiating "in good faith" over its trade relationship with the US will face a snap back to the full, ultra-high tariffs outlined by Trump in his "Liberation Day" announcement.
- Bessent's statement is a reminder that investors shouldn't be lulled into complacency by Trump's decision to pause his high "reciprocal" tariffs for 90 days until early July. For some countries, the tariffs could well snap back to the initial high levels, at least temporarily. In other words, uncertainty about US trade policy has not gone away.

#### **US Economic Releases**

There were no domestic releases scheduled prior to the publication of this report. The table below lists the economic releases and/or Fed events scheduled for the rest of the day.

Economic Releases								
EST	Indicator			Expected	Prior	Rating		
10:00	Leading Economic Indicators	m/m	Apr	-0.7%	-1.0%	***		
Federal R	Federal Reserve							
EST	Speaker or Event District or Position							
13:15	Lorie Logan Gives Remarks, Moderates Panel President of the Federal Reserve Bank of Dallas							
13:30	Neel Kashkari Participates in Q&A President of the Federal Reserve Bank of Minneapolis							
14:45	Raphael Bostic on Bloomberg TV President of the Federal Reserve Bank of Atlanta							



### **Foreign Economic News**

We monitor numerous global economic indicators on a continuous basis. The most significant international news that was released overnight is outlined below. Not all releases are equally significant, thus we have created a star rating to convey to our readers the importance of the various indicators. The rating column below is a three-star scale of importance, with one star being the least important and three stars being the most important. We note that these ratings do change over time as economic circumstances change. Additionally, for ease of reading, we have also color-coded the market impact section, which indicates the effect on the foreign market. Red indicates a concerning development, yellow indicates an emerging trend that we are following closely for possible complications, and green indicates neutral conditions. We will add a paragraph below if any development merits further explanation.

Country	Indicator			Current	Prior	Expected	Rating	Market Impact
ASIA-PACIFIC ASIA-PACIFIC								
Japan	Tertiary Industry Index	m/m	Mar	-0.30%	0.50%	-0.20%	***	Equity and bond neutral
New Zealand	PPI Output	q/q	1Q	2.1%	-0.1%		***	Equity and bond neutral
	PPI Input	q/q	1Q	2.9%	-0.9%		***	Equity and bond neutral
China	Retail Sales	у/у	Apr	5.1%	5.9%	5.8%	**	Equity bearish, bond bullish
	Industrial Production	у/у	Apr	6.1%	7.7%	5.7%	***	Equity bullish, bond bearish
	Fixed Assets Ex Rural YTD	у/у	Apr	4.0%	4.2%	4.2%	**	Equity and bond neutral
EUROPE								
Eurozone	CPI	у/у	Apr F	2.2%	2.2%	2.2%	***	Equity and bond neutral
	Core CPI	у/у	Apr F	2.7%	2.7%	2.7%	**	Equity and bond neutral
UK	Rightmove House Prices	у/у	May	1.20%	1.30%		**	Equity and bond neutral
Switzerland	Domestic Sight Deposits CHF	w/w	16-May	434.8b	444.8b		*	Equity and bond neutral
	Total Sight Deposits CHF	w/w	16-May	443.2b	453.2b		*	Equity and bond neutral
Russia	Trade Balance	m/m	Mar	11.8b	10.8b		**	Equity and bond neutral
	Exports	m/m	Mar	34.6b	31.2b		*	Equity and bond neutral
	Imports	m/m	Mar	22.8b	20.4b		*	Equity and bond neutral
	GDP	y/y	1Q A	1.4%	4.5%	1.7%	**	Equity and bond neutral
	CPI	у/у	Apr	10.2%	10.3%	10.3%	***	Equity and bond neutral
	Core CPI	у/у	Apr	9.2%	9.7%	_	**	Equity and bond neutral
AMERICAS	AMERICAS							
Canada	Int'l Securities Transactions	m/m	Mar	-4.23b	-10.45b	_	**	Equity and bond neutral
Brazil	Econimic Activity	у/у	Mar	3.5%	4.1%	2.9%	**	Equity bullish, bond bearish

#### **Financial Markets**

The table below highlights some of the indicators that we follow daily. Again, the color coding is similar to the foreign news description above. We will add a paragraph below if a certain move merits further explanation.



Fixed Income	Today	Prior	Change	Trend	
3-mo T-bill yield (bps)	424	424	0	Up	
U.S. Sibor/OIS spread (bps)	432	432	0	Down	
U.S. Libor/OIS spread (bps)	432	432	0	Down	
10-yr T-note (%)	4.55	4.48	0.07	Up	
Euribor/OIS spread (bps)	210	213	-3	Down	
Currencies	Direction				
Dollar	Up			Down	
Euro	Down			Up	
Yen	Up			Up	
Pound	Down			Up	
Franc	Down			Up	

# **Commodity Markets**

The commodity section below shows some of the commodity prices and their change from the prior trading day, with commentary on the cause of the change highlighted in the last column.

	Price	Prior	Change	Explanation				
Energy Markets								
Brent	\$64.60	\$65.41	-1.24%					
WTI	\$61.71	\$62.49	-1.25%					
Natural Gas	\$3.26	\$3.33	-2.34%					
Crack Spread	\$27.14	\$27.41	-1.00%					
12-mo strip crack	\$22.35	\$22.60	-1.11%					
Ethanol rack	\$1.85	\$1.85	0.29%					
Metals	Metals							
Gold	\$3,241.70	\$3,203.65	1.19%					
Silver	\$32.56	\$32.29	0.82%					
Copper contract	\$463.70	\$459.35	0.95%					
Grains	Grains							
Corn contract	\$447.25	\$443.50	0.85%					
Wheat contract	\$529.00	\$525.00	0.76%					
Soybeans contract	\$1,053.25	\$1,050.00	0.31%					
Shipping	Shipping							
Baltic Dry Freight	1,388	1,305	83					

### Weather

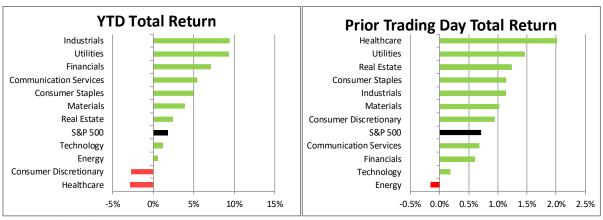
The 6-to-10 and 8-to-14-day forecasts currently call for warmer-than-normal temperatures for most states in the western half of the country, with cooler temperatures everywhere else. The precipitation outlook calls for wetter-than-normal conditions for most of the country, with dry conditions throughout the Southwest and Great Lakes regions.

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#### **Data Section**

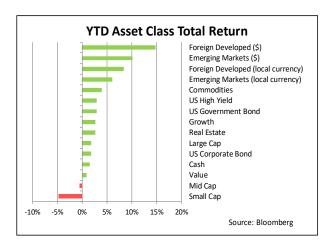
## **US Equity Markets** – (as of 5/16/2025 close)



(Source: Bloomberg)

These S&P 500 and sector return charts are designed to provide the reader with an easy overview of the year-to-date and prior trading day total return. Sectors are ranked by total return; green indicating positive and red indicating negative return, along with the overall S&P 500 in black. These charts represent the new sectors following the 2018 sector reconfiguration.

# **Asset Class Performance** – (as of 5/16/2025 close)



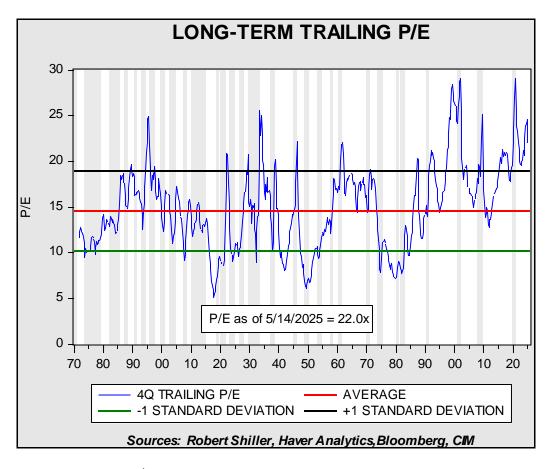
This chart shows the year-to-date returns for various asset classes, updated daily. The asset classes are ranked by total return (including dividends), with green indicating positive and red indicating negative returns from the beginning of the year, as of prior close.

Asset classes are defined as follows: Large Cap (S&P 500 Index), Mid Cap (S&P 400 Index), Small Cap (Russell 2000 Index), Foreign Developed (MSCI EAFE (USD and local currency) Index), Real Estate (FTSE NAREIT Index), Emerging Markets (MSCI Emerging Markets (USD and local currency) Index), Cash (iShares Short Treasury Bond ETF), US Corporate Bond (iShares iBoxx \$ Investment Grade Corporate Bond ETF), US Government Bond (iShares 7-10 Year Treasury Bond ETF), US High Yield (iShares iBoxx \$ High Yield Corporate Bond ETF), Commodities (Bloomberg total return Commodity Index), Value (S&P 500 Value), Growth (S&P 500 Growth).



## P/E Update

May 15, 2025



Based on our methodology,<sup>1</sup> the current P/E is 22.0x, up 0.2 from our last report. The rise in the stock price index outweighed the increase in earnings.

This report was prepared by Confluence Investment Management LLC and reflects the current opinion of the authors. It is based upon sources and data believed to be accurate and reliable. Opinions and forward-looking statements expressed are subject to change. This is not a solicitation or an offer to buy or sell any security.

<sup>&</sup>lt;sup>1</sup> This chart offers a running snapshot of the S&P 500 P/E in a long-term historical context. We are using a specific measurement process, similar to *Value Line*, which combines earnings estimates and actual data. We use an adjusted operating earnings number going back to 1870 (we adjust as-reported earnings to operating earnings through a regression process until 1988), and actual operating earnings after 1988. For the current quarter, we use the Bloomberg estimates which are updated regularly throughout the quarter; currently, the four-quarter earnings sum includes three actual quarters (Q2, Q3, and Q4) and one estimate (Q1). We take the S&P average for the quarter and divide by the rolling four-quarter sum of earnings to calculate the P/E. This methodology isn't perfect (it will tend to inflate the P/E on a trailing basis and deflate it on a forward basis), but it will also smooth the data and avoid P/E volatility caused by unusual market activity (through the average price process). Why this process? Given the constraints of the long-term data series, this is the best way to create a long-term dataset for P/E ratios.