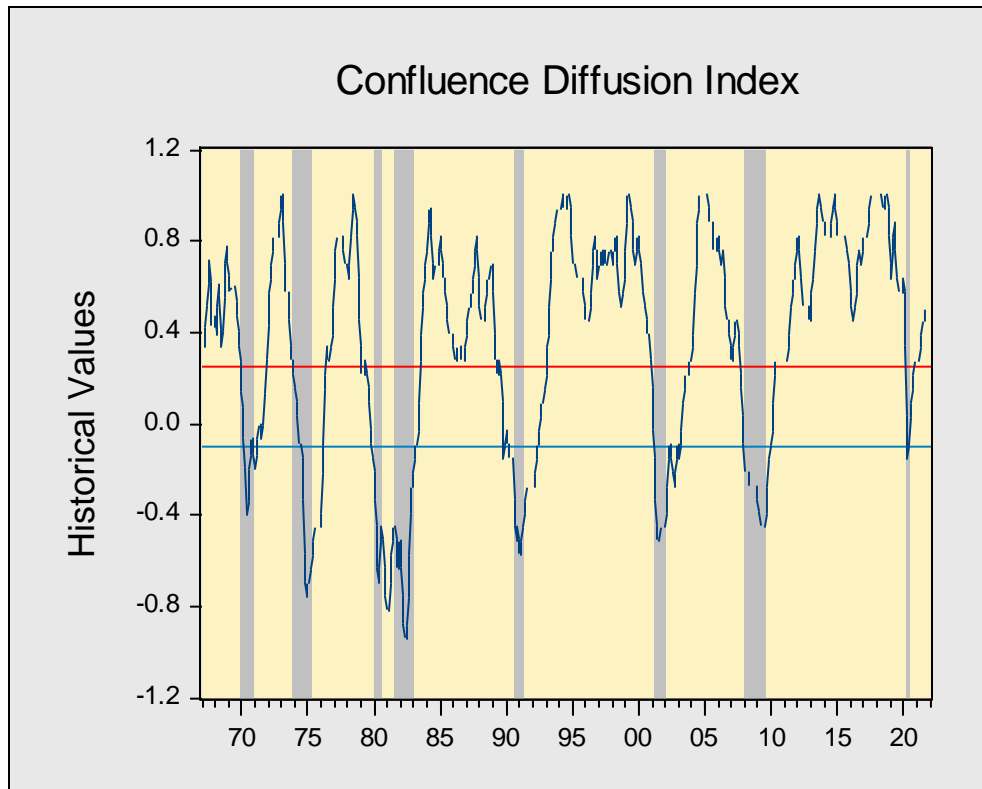


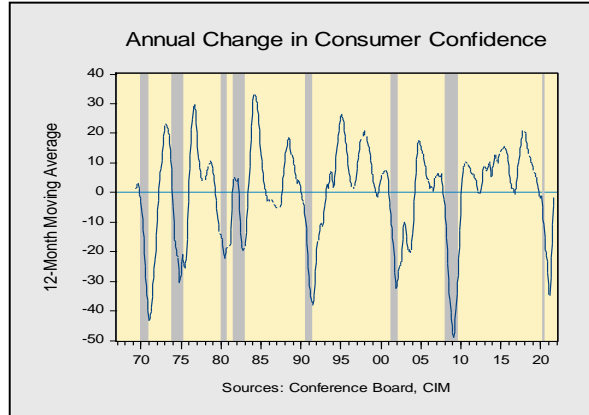
The business cycle has a major impact on financial markets; recessions usually accompany bear markets in equities. The intention of this report is to keep our readers apprised of the potential for recession, updated on a monthly basis. Although it isn't the final word on our views about recession, it is part of our process in signaling the potential for a downturn.

In September, the diffusion index rose further above the recession indicator, signaling that the recovery continues. In the financial markets, the fallout from Evergrande and heightened concerns about inflation led to a sell-off in equities throughout the month. Meanwhile, construction and manufacturing activity slowed as material costs and labor shortages have hindered production. Lastly, a huge miss in employment payrolls led to doubts about the strength of the economic recovery. That being said, nine out of the 11 indicators are in expansion territory. The diffusion index rose from +0.4697 to +0.5364, remaining well above the recession signal of +0.2500.



The chart above shows the Confluence Diffusion Index. It uses a three-month moving average of 11 leading indicators to track the state of the business cycle. The red line signals when the business cycle is headed toward a contraction, while the blue line signals when the business cycle is headed toward a recovery. On average, the diffusion index is currently providing about six months of lead time for a contraction and five months of lead time for a recovery. Continue reading for a more in-depth understanding of how the indicators are performing and refer to our *Glossary of Charts* at the back of this report for a description of each chart and what it measures. A chart title listed in red indicates that indicator is signaling recession.

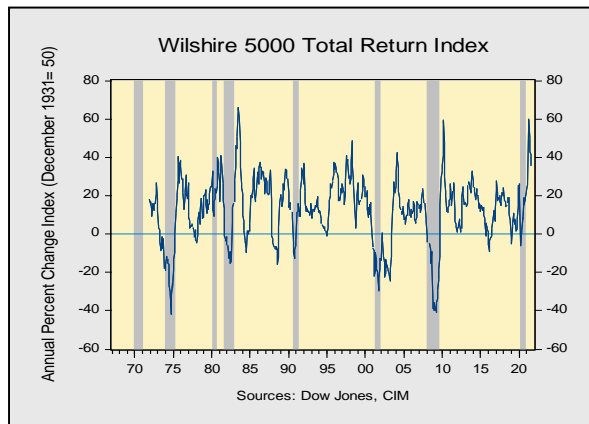
Consumer Confidence



In September, the Consumer Confidence Index declined for the third consecutive month but remains well above last year's level. Last month, the Present Situation Index and Consumer Expectations Index both took a dip as respondents expressed concerns over rising COVID-19 cases and inflation. The latest reading for the Consumer Confidence Index stands at 109.3, down from 115.2 in the previous month but well above last year's level of 101.3. The 12-month moving average of the annual change in the index rose from -4.21 to -1.46, as seen on the chart to the left. The continued rise in COVID-19 cases has not had the same negative impact on the economy as previous outbreaks,

but consumers are still worried that the recovery could stagnate. As a result, the Present Situation Index fell from 148.9 to 143.4. Meanwhile, the index for consumers' six-month outlook fell from 92.8 to 86.6.

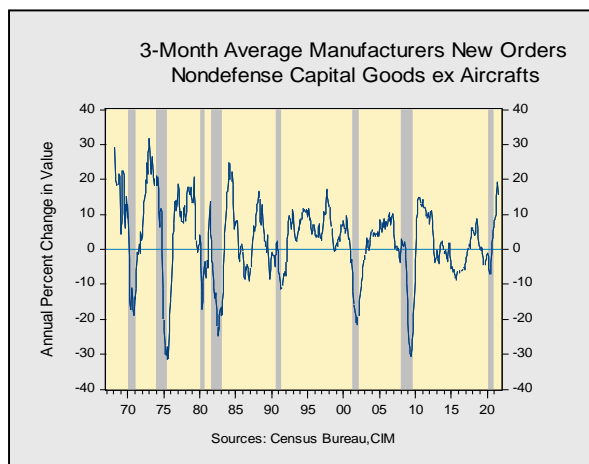
Wilshire 5000 Index



The annual change in the Wilshire 5000 Total Return Index increased for the first time in four months. In September, the index rose 36.2% from the prior year, higher than the annual rise of 35.3% recorded in the previous month. The slight increase can be attributed to a boost in optimism regarding the passage of the social spending and infrastructure bill. However, fears of elevated inflation, contagion from the Evergrande crisis, and ongoing supply chain issues were big concerns for investors. The three top-performing sectors in the index were Financials, Communication Services, and Information Technology, while the bottom-performing sectors were Energy, Industrials,

and Consumer Staples.

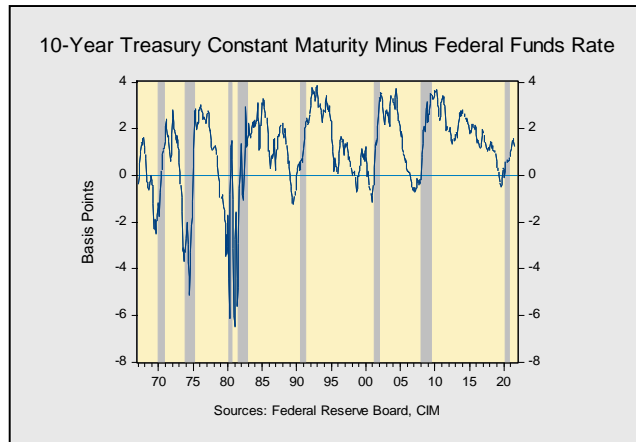
Three-Month Average Manufacturers New Orders Nondefense Capital Goods excluding Aircraft



New orders for durable goods, a proxy for business investment, increased in September. According to the Conference Board LEI, the value for new orders of durable goods adjusted for inflation rose 0.36% from the previous month. The latest report showed that new orders for nondefense capital goods came in at \$41.238B in 1982-chained dollars, which is 8.1% higher than the previous year. New orders for the previous month were revised lower, from \$41.211B to \$41.089B. The three-month moving average came in at \$41.128B, up from the previous year's value of \$37.606B. The indicator, which tracks the annual change in the three-month moving average for new orders, came in at 9.38, lower than the previous

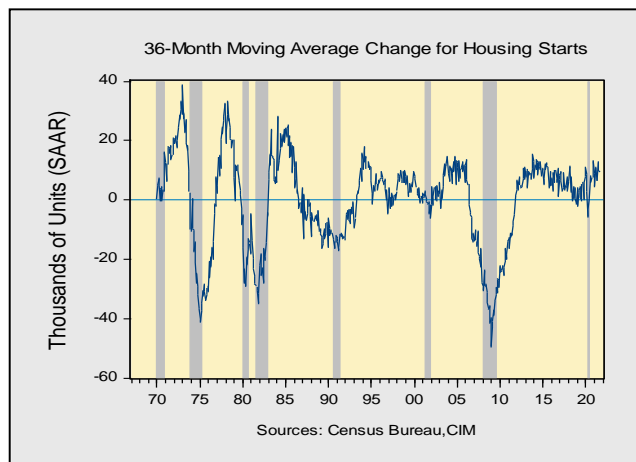
month's reading of 11.64 but still well above 0.

10-Year Treasury Constant Maturity Minus Federal Funds Rate



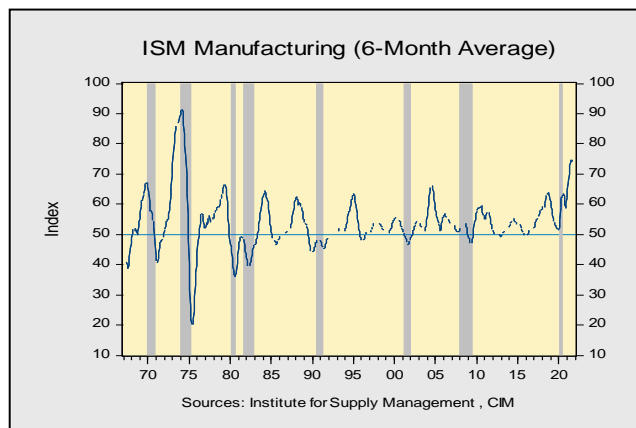
A sell-off in 10-year Treasuries and stable fed policy led to an increase in the financial spread. Last month, the 10-year Treasury yield minus the effective federal funds rate, also known as the financial spread, contributed positively to the diffusion index. The spread widened from +1.19 to +1.29, above the recession indicator of 0. In September, Federal Reserve officials reassured investors that they would maintain low rates as it begins tapering. This policy shift likely contributed to bond investors' disinterest in longer-duration Treasuries. As a result, the 10-year Treasury rate rose from 1.28% to 1.37%, while the fed funds rate decreased from 0.09% to 0.08%.

36-Month Moving Average Change for Housing Starts



Labor and material shortages continue to constrain residential construction. In September, annualized housing starts expanded at a pace of 1,555K, lower than the previous month's report of 1,580K. The slowdown in construction was in contrast to an uptick in homebuilder confidence. The latest NAHB report showed that the Housing Market Index rose for the second consecutive month. Hence, sluggish construction is likely related to home builders not being able to build as opposed to not being willing to build. The 36-month moving average for the change of housing starts rose from 8.11 to 8.81, well above the recession signal of 0.

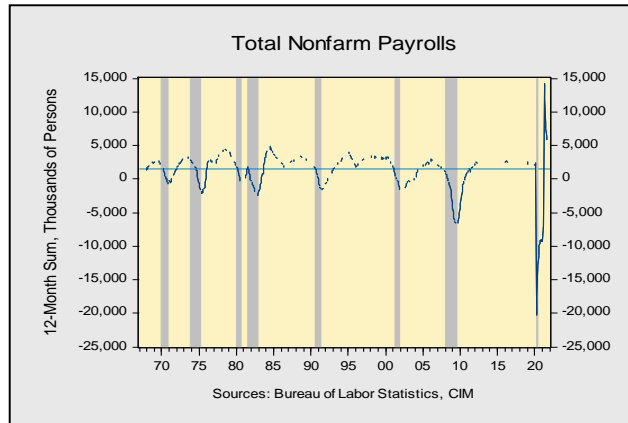
ISM Manufacturing: Supplier Delivery Index



Strong demand for goods led to an overall improvement in the ISM Manufacturing index, but supply chain disruptions remain an issue. In September, the Supplier Delivery Index rose from the previous month as manufacturers were struggling to obtain necessary inputs and attract workers. In general, the index views slower shipments as a net positive due to the assumption that it reflects strengthening demand. Although in this case, the assumption is wrong, the indicator is still contributing positively to the diffusion index. As a result, the ISM Supplier Delivery Index came in at 73.4 in September, above the previous month's reading of 69.5, while the six-month moving average fell slightly from 74.6 to 74.1.

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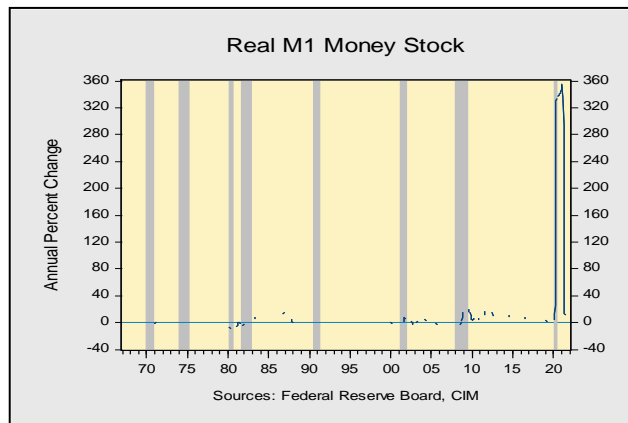
Total Nonfarm Payrolls



Job losses in state and local government led to a weak nonfarm payrolls report in September. Last month, the country gained 194K jobs for a 12-month moving sum of 5.688MM. Most of the jobs added came from the private services-providing sector, primarily in *Trade, Transportation, and Utilities*, which added 120K. In total, the services-providing sector accounted for 265K new jobs. The government sector lost 123K, while the goods-producing sector added 52K. Currently, the indicator is significantly above the recession signal of 1.600MM. Given the transitory nature of this indicator, the moving sum will likely decline sharply over the next few months but should remain in expansionary territory.

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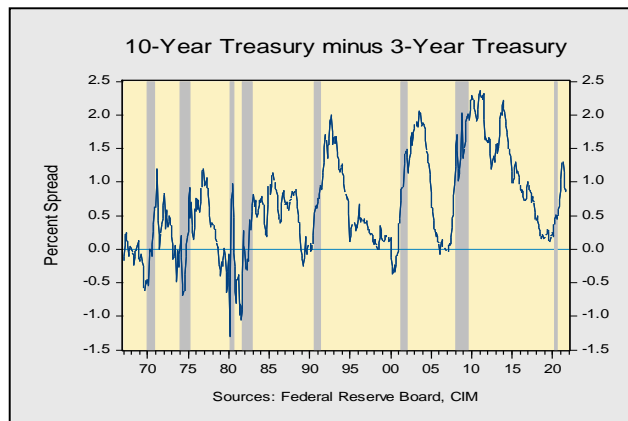
Real M1 Money Stock



A surge in *other liquid deposits* partly offset the rise in inflation, leading to a slower rise in the Real M1 money stock. In September, Real M1, which is M1 minus inflation, rose 10.37% from the prior year, down from the previous month's reading of 11.25%. The slump in the indicator was heavily influenced by a change that the Federal Reserve made to its calculation of M1 in March of last year. M1 now includes other liquid deposits, which include savings deposits in addition to the previously included checkable deposits in thrift institutions and commercial banks. The inclusion of savings deposits means that M1 will now be able to reflect household savings. The impact of the moderation has started to dissipate; however, the change is still observable in the graph.

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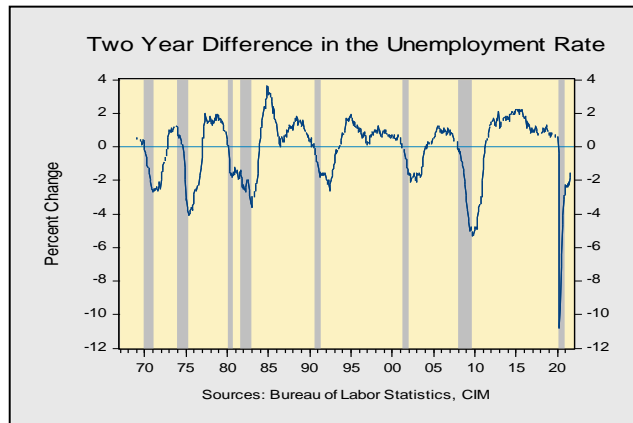
10-Year Treasury Minus Three-Year Treasury



The yields for long and short-duration bonds increased in September. The rise in yields can be attributed to an increase in inflation fears and a more pessimistic outlook for the U.S. recovery. Last month, prices for [freights leaving China soared to all-time highs](#) as restrictions prevented ports from operating at full capacity. The uncertainty as to when freight prices will normalize has contributed to a sharper sell-off in longer-duration bonds. As a result, the spread between the 10-year and three-year Treasury increased by 6 bps from +0.86 in the previous month to +0.92. Last month, the 10-year Treasury yield rose by 9 bps from +1.28 to +1.37, while the three-year Treasury rose by 5 bps from +0.42 to +0.47.

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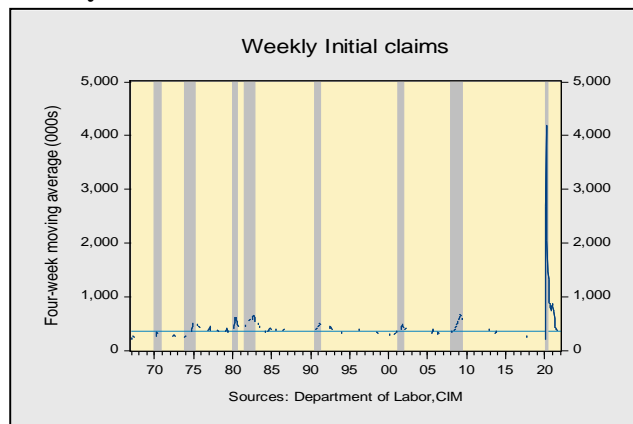
Two-Year Difference in the Unemployment Rate



In September, the two-year spread in the unemployment rate narrowed from -1.5 to -1.3, contributing negatively to the diffusion index. Last month, the unemployment rate fell from 5.2% to 4.8%, well above its level of 3.5% two years prior. The fall in the unemployment rate was largely due to workers finding employment and people dropping out of the labor force. The number of workers employed rose 0.34% from the prior month, while the civilian labor force fell by 0.11%. Meanwhile, the number of unemployed workers declined by 8.47% from the prior month. Nevertheless, we do not expect this indicator to

contribute positively to the diffusion index for the foreseeable future. Labor market recoveries generally take longer than economic recoveries. As a result, it is unlikely that the unemployment rate will dip below the historic lows we saw in 2019 any time soon.

Weekly Initial Claims



In September, average weekly initial claims fell below the recession indicator for the first since the pandemic. Last month, initial claims fell by 11k from the prior month, coming in at 341K. The drop in initial claims can be attributed to the general improvement in the economy.

Thomas Wash
October 28, 2021

This report was prepared by Confluence Investment Management LLC and reflects the current opinions of the author. It is based upon sources and data believed to be accurate and reliable. Opinions and forward-looking statements expressed are subject to change. This is not a solicitation or an offer to buy or sell any security.

Glossary of Charts

Consumer Confidence: The Consumer Confidence Index is an economic indicator that measures the level of consumer optimism about the overall state of the economy and consumers' personal financial situations. This chart shows the 12-month moving average of the annual change of the index.

Wilshire 5000 Index: This chart shows the annual change in the Wilshire 5000 Total Return Index, which is the broadest U.S. equity index. The index contains 3,500 stocks and is designed to track overall performance of the U.S. stock market. It is an important indicator because steep equity pullbacks have often coincided with economic contractions.

Three-Month Average Manufacturers New Orders Nondefense Capital Goods excluding Aircrafts: This chart shows the annual change in the value of core capital goods orders. This indicator gives insight into the amount of business investment spending. A positive report suggests that manufacturers are optimistic about future demand.

10-Year Treasury Constant Maturity Minus Federal Funds Rate: This chart shows the spread between the 10-year maturity and the fed funds rate. It reflects market sentiment of the future state of the economy. Generally speaking, a negative spread suggests a contraction is likely to occur within 24 months.

36-Month Moving Average Change for Housing Starts: This chart shows the 36-month moving average of the annual change in housing starts. This is an important indicator because it provides a gauge of future construction activity. If housing starts are strong it implies that builders are optimistic about future demand.

ISM Manufacturing (Six-Month Average): The ISM Manufacturing Index is a report that monitors employment, production, inventories, new orders and supplier deliveries. This index specifically focuses on the six-month moving average of

supplier deliveries section in ISM, which we believe is a good gauge of future levels of manufacturing activity. A reading above 50 signals that manufacturing activity is expected to expand, while a reading below 50 signals that manufacturing activity is expected to contract.

Total Nonfarm Payrolls: This chart shows the 12-month moving sum of total nonfarm payrolls. This report represents the total number of workers added to the workforce excluding proprietors, private household employees, unpaid volunteers, farm employees and incorporated self-employed. It is a significant indicator of the strength of the labor market. A moving sum that exceeds 1,600 suggests the demand for labor is strong.

Real M1 Money Stock: The Real M1 Money Stock report measures the annual change in the money supply minus inflation. M1 is the measure of currency in circulation and represents the amount of money being held for transaction purposes, therefore it can act as a proxy for economic activity.

10-Year Treasury Minus Three-Year Treasury: This chart shows the spread between the 10-year and three-year Treasury, a gauge of investor sentiment. A widening spread suggests investors are optimistic about the state of the economy, whereas a negative spread suggests pessimism. This indicator is less sensitive than the financial spread as it is less affected by the Fed's decisions.

Two-Year Difference in the Unemployment Rate: The two-year difference in the unemployment rate measures the amount of slack in the labor market. When the difference of the two-year unemployment rate falls below zero it indicates the labor market is becoming less tight.

Weekly Initial Claims: This chart shows the four-week moving average of initial jobless claims. A rising initial claims number means the demand for labor is weakening, likely due to a worsening business environment. If the four-week moving average rises above 350k, it signals the economy may be headed toward a contraction.