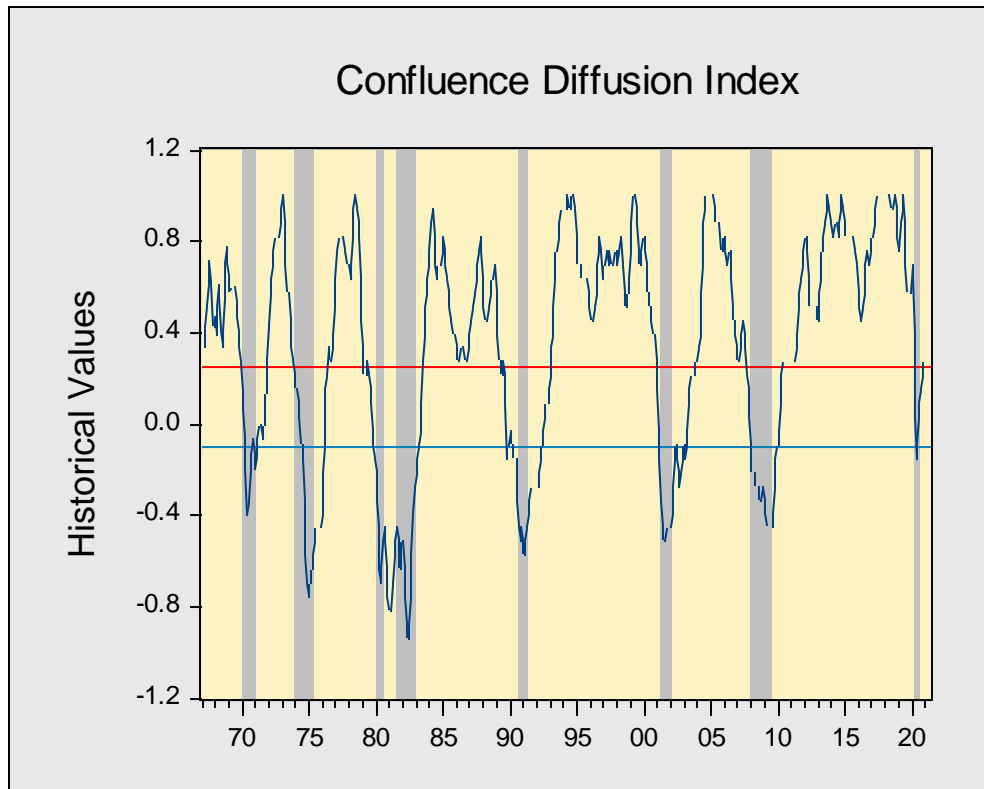


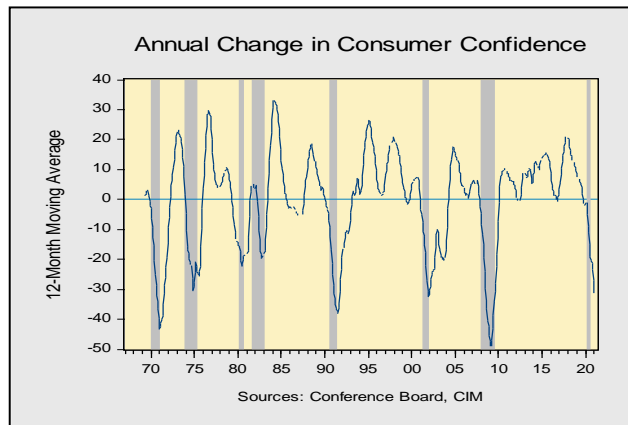
The business cycle has a major impact on financial markets; recessions usually accompany bear markets in equities. The intention of this report is to keep our readers apprised of the potential for recession, updated on a monthly basis. Although it isn't the final word on our views about recession, it is part of our process in signaling the potential for a downturn.

In February, the diffusion index rose further above the recession indicator, signaling that the recovery is continuing. Another round of fiscal stimulus elevated equities but led to a modest sell-off in Treasuries. Meanwhile, a slowdown in COVID-19 cases and easing restrictions made it easier to hire workers, thus last month saw an improvement in labor market conditions. However, poor weather conditions and supply constraints, particularly lack of semiconductors and lumber, led to a pullback in manufacturing and construction activity. As a result, four out of the 11 indicators are in contraction territory. The reading for February was unchanged from the previous month at +0.2727, above the recession signal of +0.2500.



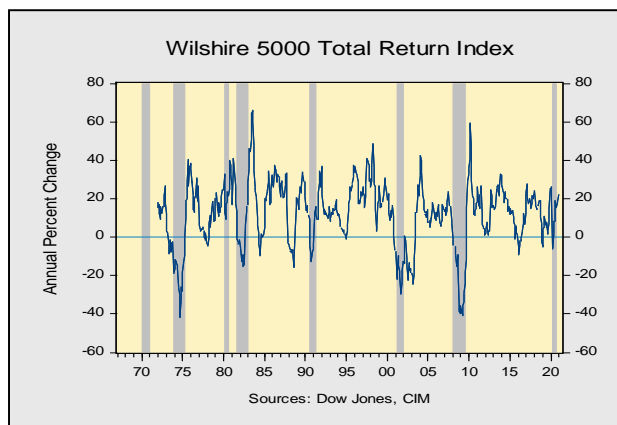
The chart above shows the Confluence Diffusion Index. It uses a three-month moving average of 11 leading indicators to track the state of the business cycle. The red line signals when the business cycle is headed toward a contraction, while the blue line signals when the business cycle is headed toward a recovery. On average, the diffusion index is currently providing about six months of lead time for a contraction and five months of lead time for a recovery. Continue reading for a more in-depth understanding of how the indicators are performing and refer to our *Glossary of Charts* at the back of this report for a description of each chart and what it measures. A chart title listed in red indicates that indicator is signaling recession.

Consumer Confidence



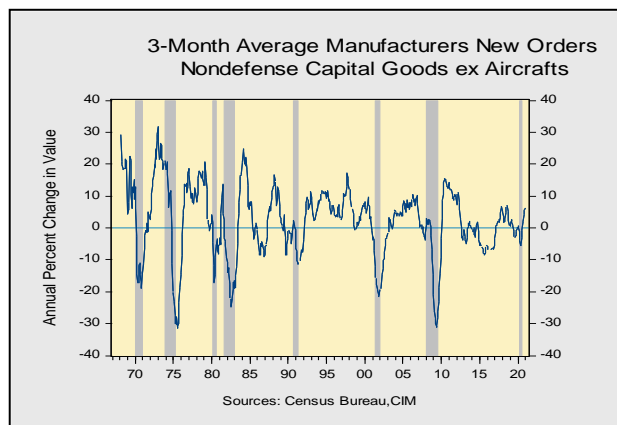
Despite a stronger Consumer Confidence report in February, the indicator remains below the recession signal. Last month, the index rose by 2.4 points from 88.9 to 91.3. This reading is much lower than the previous year's reading of 132.6. As a result, the 12-month moving average of the annual change fell from -31.4 to -35.0. The drop in the index can be attributed to the contrast in views about current future expectations compared to last year. A month before the pandemic, easing trade tensions between the U.S. and China provided a boost to consumer optimism. After the pandemic, the ebb and flow in COVID-19 cases have made consumers skeptical about an imminent return to normalcy. Nevertheless, plans for a new round of stimulus checks have improved consumers' perception of their present situation. The index for consumer optimism present situation rose from 85.5 to 92.0, well below last year's level of 169.3. Consumers are still leery about the future as new variants of the virus could potentially prolong the pandemic. The consumer six-month outlook fell 0.4 points from the prior month, from 91.2 to 90.8.

Wilshire 5000 Index



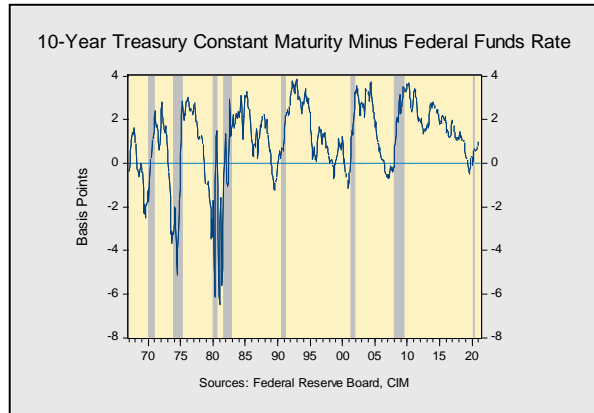
The Wilshire 5000 Total Return Index rose in February, despite a mild sell-off in tech stocks. The index rose from 186.6 in January to 192.2 in the following month, which is 26.2% higher than in the previous year. The rise in equities can be attributed to market eagerness for another round of fiscal stimulus and prospects for improved earnings. The three top-performing sectors in the index were Energy, Financials, and Industrials. The bottom-performing sectors were Consumer Staples, Healthcare, and Utilities. Although we expect yields to remain elevated, at this time, we expect equities to perform well throughout the year

Three-Month Average Manufacturers New Orders Nondefense Capital Goods excluding Aircrafts



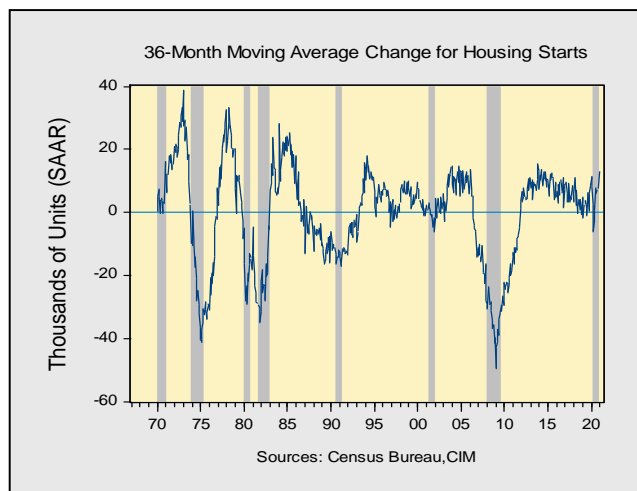
According to the Conference Board LEI, the value for new orders of durable goods held steady from the previous month but is elevated compared to last year. In February, new orders for nondefense capital goods came in at \$40.283B in 1982-chained dollars, which is 8.3% higher than the previous year. New orders for January were revised upward from \$39.885B. The three-month moving average came in at \$40.287B, up from the previous year's value of \$37.293B. The indicator, which tracks the annual change in the three-month moving average for new orders, came in at 7.98, higher than the previous month's reading of 7.31.

10-Year Treasury Constant Maturity Minus Federal Funds Rate



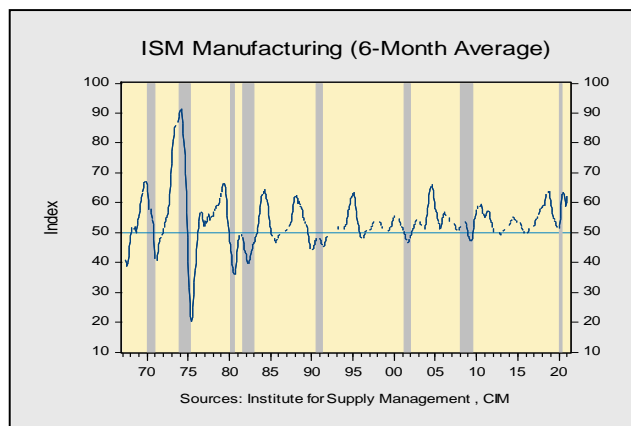
The financial spread, also known as the 10-year Treasury minus the federal funds rate, remained in expansion territory in February. The spread rose from +0.99 to +1.18. Inflation fears due to concerns that the stimulus could overheat the economy led to a sell-off on the 10-year Treasury. In response to growing market angst over a premature rate hike to combat inflation, the Federal Reserve reaffirmed its willingness to maintain the fed funds rate at its current level. Last month, the federal funds rate fell from 0.09% to 0.08%. Meanwhile, the 10-year Treasury rose 18 bps from 1.08% to 1.26%.

36-Month Moving Average Change for Housing Starts



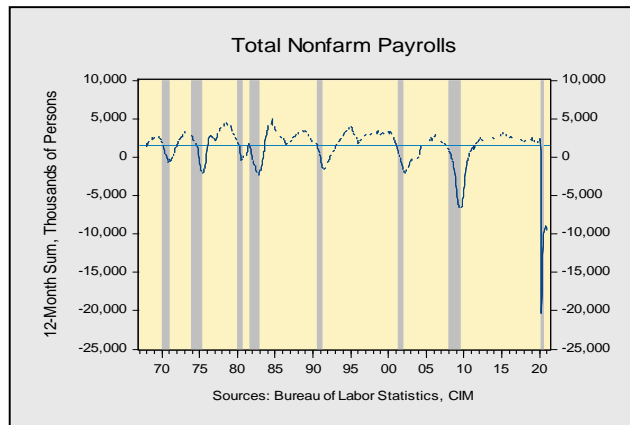
Poor weather conditions and rising lumber costs led to a slowdown in residential construction in February. Lumber prices have risen 200% since last April, hurting margins of homebuilders. Adding to homebuilder woes, home demand has slipped in recent weeks due to rising mortgage rates. As a result, annualized housing starts fell from 1,584K in January to 1,421K in the following month. The 36-month moving average change of housing starts rose 3.69K from the prior month.

ISM Manufacturing: Supplier Delivery Index



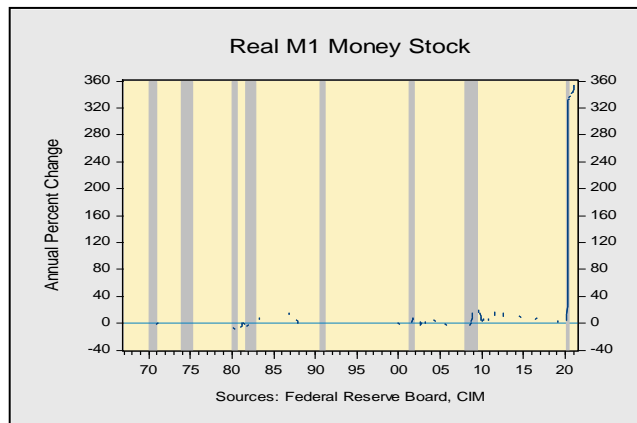
Input constraints have made deliveries more difficult as firms struggle to cope with the global chip shortage. The ISM Supplier Delivery Index came in at 72.0 in February, above the previous month's reading of 68.2. The rise in the index is due to more firms reporting slower deliveries. Typically, when firms report slower deliveries it suggests demand is strengthening; however, this month's report is a bit misleading as the slowdown is supply-related. The moving average has softened this distortion and therefore its positive reading is likely an accurate reflection of manufacturing conditions. The moving average improved in February, rising from 62.55 to 64.85.

Total Nonfarm Payrolls



In February, the country gained 379K jobs for a 12-month moving sum of -9.475MM. Most of the jobs added came from the private service-providing sector, primarily in *Leisure and Hospitality*, which added 355K. In total, the service-providing sector accounted for 513K new jobs. The goods-producing and government sectors both lost jobs. The goods-producing sector lost 48K, while the government sector lost 86K. Currently, the indicator is significantly below the recession signal of 1.600MM. At this rate, the indicator will likely be signaling recession for the foreseeable future.

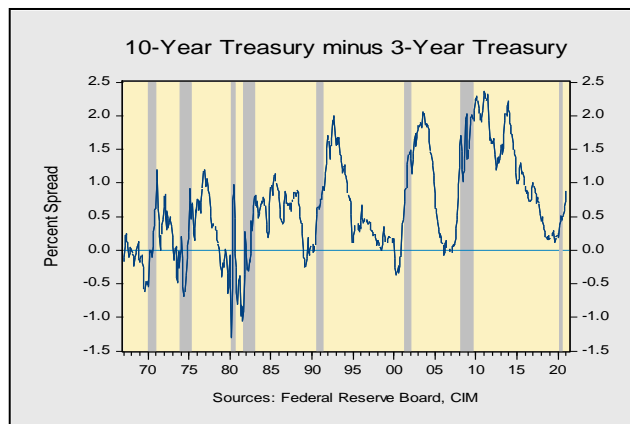
Real M1 Money Stock



In February, Real M1 rose to its highest level ever for the 13th consecutive month. Last month, the Real M1 Money Stock, which is M1 minus inflation, rose 355.4%, a new all-time high. The unprecedented rise in the indicator was heavily influenced by a change the Federal Reserve made to the calculation of M1. M1 now includes other liquid deposits, which include savings deposits in addition to the previously included other checkable deposits in thrift institutions and commercial banks. The inclusion of savings deposits means that M1 will now be able to reflect household savings. As a result, we suspect the

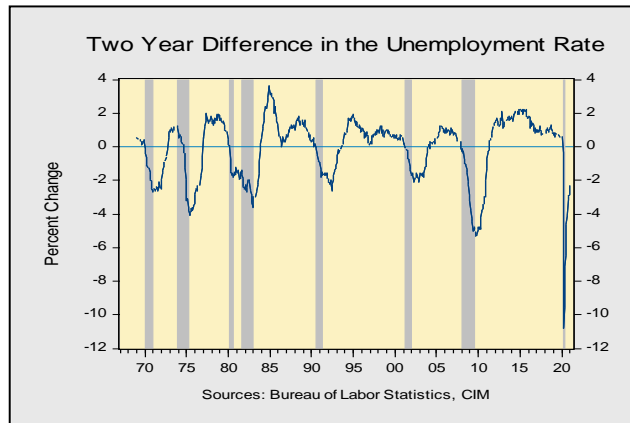
indicator could be headed for a sharp drop in the coming month as it adjusts to the unprecedented amount of stimulus given to households in 2020.

10-Year Treasury Minus Three-Year Treasury



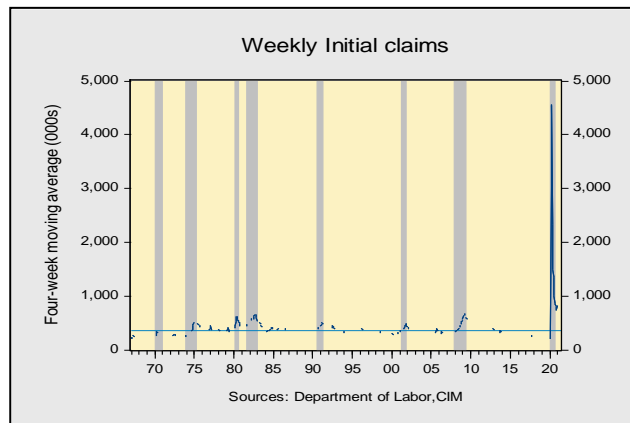
In February, there was a bearish steepening of the yield curve due to concerns surrounding the fiscal stimulus package. As a result, rising inflation fears led to relatively less demand for long-duration bonds. The spread between the 10-year and three-year Treasury widened from +0.88 to +1.05. The widening of the spread was due to an increase in interest rates for 10-year Treasuries, which outpaced the rise in three-year Treasuries. Last month, the 10-year Treasury rose by 18 bps from +1.08 to +1.26, whereas the three-year Treasury rose from +0.20 to +0.21.

Two-Year Difference in the Unemployment Rate



In February, the two-year spread in the unemployment rate widened from -2.3 to -2.4, contributing negatively to the diffusion index. Despite the decrease in the unemployment rate from 6.3% to 6.2%, it remains well above its level of 3.8% from two years ago. The number of workers employed rose 0.14% from the prior month, while the civilian labor force rose by 0.03%. Meanwhile, the number of unemployed workers fell 1.56% from the prior month. The drop in the unemployment rate was largely due to fewer people reentering the labor force. That said, we do not expect this indicator to contribute positively to the diffusion index for the foreseeable future.

Weekly Initial Claims



In February, average weekly initial claims fell for the first time in three months, coming in at 793K, down from the 853K recorded in the previous month. The drop in initial claims was the result of an increase in vaccinations and a reduction in COVID-19 restrictions.

Thomas Wash
March 25, 2021

This report was prepared by Confluence Investment Management LLC and reflects the current opinions of the author. It is based upon sources and data believed to be accurate and reliable. Opinions and forward-looking statements expressed are subject to change. This is not a solicitation or an offer to buy or sell any security.

Glossary of Charts

Consumer Confidence: The Consumer Confidence Index is an economic indicator that measures the level of consumer optimism about the overall state of the economy and consumers' personal financial situations. This chart shows the 12-month moving average of the annual change of the index.

Wilshire 5000 Index: This chart shows the annual change in the Wilshire 5000 Total Return Index, which is the broadest U.S. equity index. The index contains 3,500 stocks and is designed to track overall performance of the U.S. stock market. It is an important indicator because steep equity pullbacks have often coincided with economic contractions.

Three-Month Average Manufacturers New Orders Nondefense Capital Goods excluding Aircrafts: This chart shows the annual change in the value of core capital goods orders. This indicator gives insight into the amount of business investment spending. A positive report suggests that manufacturers are optimistic about future demand.

10-Year Treasury Constant Maturity Minus Federal Funds Rate: This chart shows the spread between the 10-year maturity and the fed funds rate. It reflects market sentiment of the future state of the economy. Generally speaking, a negative spread suggests a contraction is likely to occur within 24 months.

36-Month Moving Average Change for Housing Starts: This chart shows the 36-month moving average of the annual change in housing starts. This is an important indicator because it provides a gauge of future construction activity. If housing starts are strong it implies that builders are optimistic about future demand.

ISM Manufacturing (Six-Month Average): The ISM Manufacturing Index is a report that monitors employment, production, inventories, new orders and supplier deliveries. This index specifically focuses on the six-month moving average of

supplier deliveries section in ISM, which we believe is a good gauge of future levels of manufacturing activity. A reading above 50 signals that manufacturing activity is expected to expand, while a reading below 50 signals that manufacturing activity is expected to contract.

Total Nonfarm Payrolls: This chart shows the 12-month moving sum of total nonfarm payrolls. This report represents the total number of workers added to the workforce excluding proprietors, private household employees, unpaid volunteers, farm employees and incorporated self-employed. It is a significant indicator of the strength of the labor market. A moving sum that exceeds 1,600 suggests the demand for labor is strong.

Real M1 Money Stock: The Real M1 Money Stock report measures the annual change in the money supply minus inflation. M1 is the measure of currency in circulation and represents the amount of money being held for transaction purposes, therefore it can act as a proxy for economic activity.

10-Year Treasury Minus Three-Year Treasury: This chart shows the spread between the 10-year and three-year Treasury, a gauge of investor sentiment. A widening spread suggests investors are optimistic about the state of the economy, whereas a negative spread suggests pessimism. This indicator is less sensitive than the financial spread as it is less affected by the Fed's decisions.

Two-Year Difference in the Unemployment Rate: The two-year difference in the unemployment rate measures the amount of slack in the labor market. When the difference of the two-year unemployment rate falls below zero it indicates the labor market is becoming less tight.

Weekly Initial Claims: This chart shows the four-week moving average of initial jobless claims. A rising initial claims number means the demand for labor is weakening, likely due to a worsening business environment. If the four-week moving average rises above 350k, it signals the economy may be headed toward a contraction.