International Opportunities

Confluence Investment Management

September 30, 2026

Objective

A portfolio of the investment committee's highest conviction ideas from developed markets (excluding US) and emerging markets.

Investment Philosophy

Confluence's international equity investment philosophy is rooted in a fundamental approach focused on owning high-quality, growth-oriented companies at reasonable valuations. We believe that higher-quality companies will outperform the broader market over the long-term, especially when the countries in which they do business benefit from favorable macroeconomic factors.

The investment process integrates top-down comprehensive evaluation of market cycles, macroeconomic variables, and geopolitical analysis with the firm's bottom-up, fundamental, company-specific approach.

Overview

- Invests in all international markets, including developed (excluding US) and emerging markets
- Portfolio of businesses with near-term catalysts in which to unlock value
- Highly concentrated portfolio (not broadly diversified)
- 7-13 positions
- May not be suitable for all clients
- Total strategy assets: $45.2 million[1]

[1] *Total strategy assets include $1.4 million assets under management (AUM) and $43.8 million assets under advisement (AUA); as of 6/30/26.*

Portfolio Holdings[2]

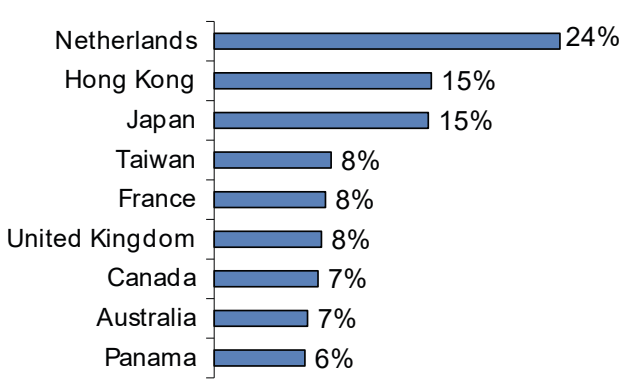
See GIPS Report on pages 2-3

Characteristics	
Number of Positions	7-13
Portfolio Yield	2.1%
Annual Turnover *(5-Yr Rolling as of 12/31/25)*	40%
P/E (12-Month Trailing)	23.9
P/E (Forward 1-Year)	16.9
5-Year EPS Growth Rate	19.6%
Price/Book Ratio	4.7
Price/Sales Ratio	6.7
Return on Equity	24.1%
Weighted Debt-to-Capital	24.2%

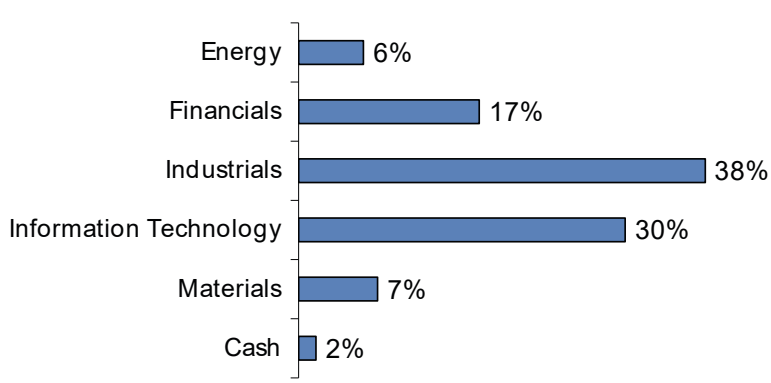
Market Cap	
Median Market Cap ($MM)	$67,852
Weighted Avg. Market Cap ($MM)	$336,360
% of Holdings Above $10B	92%
% of Holdings Below $10B	8%

5 Largest Holdings	Sectors	Weight
Mitsubishi UFJ Financial	Financials	9.8%
ASML Holding N.V.	Info. Technology	9.4%
Techtronic Industries Co. Ltd.	Industrials	8.3%
Taiwan Semiconductor Manufacturing	Info. Technology	8.2%
Safran S.A.	Industrials	7.8%

Country Allocation



Sector Allocation



Performance

Composite Returns[3] (For periods ending September 30, 2026)

	Since Inception**	15-Year*	10-Year*	5-Year*	3-Year*	1-Year	YTD	QTD
International Opportunities *Pure Gross-of-Fees[4]*	9.6%	11.7%	13.4%	11.4%	21.2%	(3.6%)	1.5%	0.0%
Max Net-of-Fees[5]	6.3%	8.4%	10.1%	8.1%	17.6%	(6.4%)	(0.8%)	(0.8%)
MSCI World ex-US (Net)	4.7%	8.5%	9.3%	9.7%	18.9%	15.9%	10.2%	0.9%

**Average Annualized Returns*

Calendar Year	Pure Gross-of-Fees[4]	Max Net-of-Fees[5]	MSCI World ex-US (Net)	Difference (Gross-MSCI World ex-US)	# of Portfolios	Composite Assets (000s)	Total Firm Assets (000s)	Composite 3yr Std Dev	MSCI World ex-US 3yr Std Dev	Composite Dispersion
2007**	19.6%	17.2%	3.4%	16.2%	1	$240	-	N/A	N/A	N/A
2008	(24.2%)	(26.5%)	(43.6%)	19.3%	2	$1,695	-	N/A	N/A	1.2%
2009	32.7%	28.8%	33.7%	(0.9%)	7	$7,837	-	N/A	N/A	1.7%
2010	23.2%	19.5%	8.9%	14.2%	5	$4,365	-	24.5%	26.3%	0.8%
2011	(19.0%)	(21.4%)	(12.2%)	(6.8%)	6	$4,081	-	21.6%	22.3%	0.7%
2012	19.3%	15.8%	16.4%	2.9%	4	$2,155	-	20.3%	19.0%	0.6%
2013	26.3%	22.6%	21.0%	5.3%	3	$2,576	-	18.7%	16.0%	0.5%
2014	3.3%	0.2%	(4.3%)	7.6%	3	$3,306	-	14.6%	12.7%	0.7%
2015	(5.0%)	(7.8%)	(3.0%)	(2.0%)	2	$2,807	-	14.2%	12.3%	0.3%
2016	(6.1%)	(8.9%)	2.7%	(8.8%)	2	$2,612	-	14.3%	12.3%	0.4%
2017	32.3%	28.3%	24.2%	8.0%	2	$3,425	-	13.6%	11.7%	0.3%
2018	(18.5%)	(20.9%)	(14.1%)	(4.4%)	1	$79	$5,486,737	13.1%	11.1%	N/A
2019	42.8%	38.5%	22.5%	20.3%	1	$113	$7,044,708	14.1%	10.8%	N/A
2020	29.0%	25.2%	7.6%	21.4%	1	$146	$6,889,798	18.1%	18.1%	N/A
2021	12.2%	8.9%	12.6%	(0.4%)	2	$336	$7,761,687	15.5%	17.2%	N/A
2022	(16.9%)	(19.3%)	(14.3%)	(2.6%)	2	$279	$6,931,635	19.5%	20.1%	0.5%
2023	15.2%	11.8%	17.9%	(2.7%)	2	$321	$7,200,019	16.9%	16.6%	0.2%
2024	21.5%	18.0%	4.7%	16.8%	2	$508	$7,280,773	17.1%	16.6%	N/A
2025	34.9%	30.9%	31.9%	3.0%	1	$643	$6,769,052	12.9%	12.0%	N/A

***Inception is 5/1/2007*

See performance disclosures on last page.

Portfolio Benchmark

MSCI World ex-US (Net) Index – A free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the USA. Performance results are presented net of estimated foreign withholding taxes on dividends, interest and capital gains. (*Source: Bloomberg*)

(An index is unmanaged and an investor cannot invest directly in an index. They are shown for illustrative purposes only & do not represent the performance of any specific investment. Index performance figures are reported as net returns.)

Confluence International Equities Investment Committee

Mark Keller, CFA	Gregory Tropf, CFA	Tore Stole	Patrick Fearon-Hernandez, CFA
Bill O'Grady	Matt Sinkovitz	Blair Brumley, CFA	

For more information, contact a member of our Sales Team:

(314) 530-6729 or sales@confluenceim.com

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Disclosures

[2] **Portfolio Holdings**—Securities, country, sector, currency, and other information presented does not constitute a recommendation by Confluence or a solicitation of any offer to buy or sell any securities. Sector/country allocations and holdings listed represent a portion currently or previously held in a representative portfolio invested in accordance with the stated investment strategy. Country allocation shows the 10 largest (if applicable) countries in the portfolio and weightings exclude cash and cash equivalents. Listings of countries and holdings do not represent all of the countries/stocks currently or previously owned in the portfolio or which Confluence may be currently recommending. Sector/country weightings and holdings of individual client portfolios in the strategy may differ, sometimes significantly, from these listings. Contact Confluence to receive a complete list of securities, sectors and/or countries previously held. All investments carry a certain degree of risk, including possible loss of principal. It is important to review your investment objectives, risk tolerance & liquidity needs before choosing an investment style or manager. Equity securities are subject to market risk & may decline in value due to adverse company, industry or general economic conditions. There can be no assurance that any investment objective will be achieved. Portfolio yield: composite level weighted average gross dividend yield, calculated based on annualized current dividends; source: Bloomberg/FactSet. Annual turnover 5-year rolling calculated from sample accounts for periods ending 12/31/2025. Past performance does not guarantee future results.

[3] **Performance Composite Returns—Confluence Investment Management LLC claims compliance with the Global investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Confluence Investment Management LLC has been independently verified for the periods August 1, 2008, through December 31, 2025. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards.**
Verification provides assurance on whether the firm's policies and procedures related to composite maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

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The International Opportunities Strategy was incepted on May 1, 2007, and the current International Opportunities Composite was created on May 1, 2024. Performance presented prior to May 1, 2018, occurred while the Portfolio Management Team was affiliated with a prior firm and was independently verified for the periods of 10/1/1999 through 12/31/2017. The Portfolio Management Team members were the primary individuals responsible for selecting securities to buy and sell. Composite performance is typically net of foreign withholding taxes on dividends, interest income and capital gains with some exceptions based on custodian treatment. Confluence Investment Management LLC is an independent registered investment adviser. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Past performance is not indicative of future results. The US Dollar is the currency used to express performance. Returns are presented gross and net of all fees and include the reinvestment of all income.

[4] Pure gross returns are shown as supplemental information to the disclosures required by the GIPS® standards.

[5] Net-of-fee performance was calculated using the highest applicable annual bundled fee of 3.00% applied quarterly. This fee includes brokerage commissions, portfolio management, consulting services and custodial services. The Confluence fee schedule for this composite is as follows: 1.00% on the first $500,000; 0.90% on the next $500,000; and 0.75% over $1,000,000. There are no incentive fees. Clients pay an all-inclusive fee based on a percentage of assets under management. The collection of fees produces a compounding effect on the total rate of return net of fees. Subsequent to May 1, 2024, bundled fee accounts make up 100% of the composite for all periods. Actual investment advisory fees incurred by clients may vary. Wrap fee schedules are provided by independent wrap sponsors and are available upon request from the respective wrap sponsor.

Performance prior to May 1, 2024, is based on the International Opportunities–Direct Composite which was initially created on May 1, 2007. The International Opportunities–Direct Composite includes accounts that pursue the International Opportunities strategy, but do not have bundled fees. Gross returns from the International Opportunities–Direct Composite include transaction costs and net-of-fee performance was calculated using the highest applicable annual bundled fee of 3.00% applied quarterly.

A complete list of composite descriptions is available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. The annual composite dispersion is an equal-weighted standard deviation, using gross-of-fee returns, calculated for the accounts in the composite for the entire year. Prior to year-end 2018, the annual composite dispersion was an asset-weighted standard deviation calculated for accounts in the composite for the entire year. The three-year annualized standard deviation measures the variability of the composite gross returns over the preceding 36-month period. The International Opportunities Composite contains fully discretionary International Opportunities wrap accounts. The International Opportunities portfolio invests in US-listed shares of non-US companies from developed and emerging markets. The portfolio is long-only and concentrated in the team's 7-12 highest conviction ideas.

**Results shown for the year 2007 represent partial period performance from May 1, 2007, through December 31, 2007. N/A-Composite Dispersion: Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year. N/A-3yr Std Dev: Composite does not have 3 years of monthly performance history.